

# Scotia INNOVA Balanced Income Portfolio Class

## Annual Management Report of Fund Performance

For the period ended December 31, 2017

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You can get a copy of the annual financial statements at your request, and at no cost, by calling toll-free 1-800-268-9269, by writing to us at 1832 Asset Management L.P., 1 Adelaide Street East, 28th Floor, Toronto, ON, M5C 2V9 or by visiting our website at [www.scotiafunds.com](http://www.scotiafunds.com) or SEDAR at [www.sedar.com](http://www.sedar.com).

Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

1832 Asset Management L.P. is the manager (the "Manager") of the fund. In this document, "we", "us", "our" and the "Manager" refer to 1832 Asset Management L.P. and the "Fund" refers to Scotia INNOVA Balanced Income Portfolio Class.

The term "net asset value" or "net asset value per share" in this document refers to the net asset value determined in accordance with Part 14 of National Instrument 81-106 – Investment Fund Continuous Disclosure ("National Instrument 81-106"); while the term "net assets" or "net assets per share" refers to total equity or net assets attributable to shareholders of the Fund as determined in accordance with International Financial Reporting Standards ("IFRS").

### Caution Regarding Forward-Looking Statements

*Certain portions of this report, including, but not limited to, "Recent Developments", may contain forward-looking statements about the Fund and the underlying funds, as applicable, including statements with respect to strategies, risks, expected performance events and conditions. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "projects" and similar forward-looking expressions or negative versions thereof.*

*In addition, any statement that may be made concerning future performance, strategies or prospects and possible future action by the Fund is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future general economic, political and relevant market factors, such as interest rates, foreign exchange rates, equity and capital markets, and the general business environment, in each case assuming no changes to applicable tax or other laws or government regulation. Expectations and projections about future events are inherently subject to, among other things, risks and uncertainties, some of which may be unforeseeable. Accordingly, current assumptions concerning future economic and other factors may prove to be incorrect at a future date.*

*Forward-looking statements are not guarantees of future performance and actual results or events could differ materially from those expressed or implied in any forward-looking statements made by the Fund. Any number of important factors could contribute to these digressions, including, but not limited to, general economic, political and market factors in North America and internationally, such as interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government relations, unexpected judicial or regulatory proceedings and catastrophic events. We stress that the above mentioned list of important factors is not exhaustive. Some of these risks, uncertainties and other factors are described in the Fund's simplified prospectus, under the heading "Specific risks of mutual funds".*

*We encourage you to consider these and other factors carefully before making any investment decisions. Forward-looking statements should not be unduly relied upon. Further, you should be aware of the fact that the Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next management report of fund performance, and that the forward-looking statements speak only to the date of this management report of fund performance.*

### Investment Objective and Strategies

The Fund's objective is to achieve a balance of income and long term capital appreciation, with a bias towards income. It invests primarily in a diversified mix of mutual funds, and/or equity securities and/or fixed income securities located anywhere in the world.

It may also invest a portion of its assets in units of one or more LP Funds which make use of forward contracts or other derivatives in order to gain exposure to the return of mutual funds managed by the Manager or an affiliate thereof.

The Fund is an asset allocation fund that allocates your investment between two asset classes: fixed income and equities. The table below outlines the target weighting for each asset class in which the Fund invests.

| Asset Class  | Target Weighting |
|--------------|------------------|
| Fixed Income | 60%              |
| Equities     | 40%              |

The Fund may invest, directly or indirectly through underlying funds, in a wide variety of equity and fixed income securities. The underlying funds, equity securities and fixed income securities in which the Fund invests may change from time to time, but in general we will keep the weighting for each asset class no more than 20% above or below the amounts set out above. Although up to 100% of the Fund's assets may be invested in underlying funds,

once the Fund reaches a sufficient size, the portfolio advisor may determine that it is more efficient to invest the Fund directly in securities in one or more asset classes.

The Fund may be exposed to up to 60% of foreign securities.

## Risk

The risks associated with investing in the Fund are described in the simplified prospectus. In May 2018, the Manager will implement a new Risk Classification Methodology recently mandated by the Canadian Securities Administrators, which is used to determine the investment risk level of the Fund. There are no expected changes to the investment risk level, investment objectives or strategies of the Fund as a result of the implementation.

## Results of Operations

For the year ended December 31, 2017 (the “period”), the Series A shares of the Fund returned 4.8%. Fund returns are reported net of all management fees and expenses for all series, unlike the returns of the Fund’s benchmark, which is based on the performance of an index that does not pay fees or incur expenses. Returns for other series of the Fund will be similar to Series A shares with any difference in performance being primarily due to different management fees, operating expenses and other expenses that are applicable to that particular series. Please see the “Past Performance” section for the performance of the Fund’s other series.

The Fund’s broad-based benchmarks, the FTSE TMX Canada Universe Bond Index and the MSCI World Index (C\$), returned 2.5% and 14.6%, respectively, during the same period. In accordance with National Instrument 81-106, we have included a comparison to broad-based indices to help you understand the Fund’s performance relative to the general performance of the market, but caution that the Fund’s mandate may be significantly different from the indices shown.

The Fund’s blended benchmark, 16% S&P/TSX Composite Index, 60% FTSE TMX Canada Universe Bond Index and 24% MSCI World Index (C\$), returned 6.4% during the same period. We have included this comparison, which more closely reflects the market sectors and/or asset classes in which the Fund invests, to provide a more useful comparative to the performance of the Fund.

To achieve its long term asset allocation mandate, the Fund invested directly in fund(s) managed by the Manager or by third party investment managers (“Underlying Fund(s)”). As a result the following commentary on investment portfolio activity relates to the Underlying Fund(s). Commentary on income, expenses and shareholder activity relate to the Fund.

The Fund has a long term asset allocation of 60% bonds and 40% equities. During the period, the Fund underperformed the return of its blended benchmark mainly because of fees applicable to the series of the Fund.

Rising yields in December failed to derail a solid fourth quarter for the Canadian bond market as the FTSE TMX Canada Universe Bond Index advanced by 2.5% for the year. Corporate bonds (+3.4%) outperformed government bonds over the period and

long-term bonds with maturities of over ten years advanced by a solid 7.0% while short term bonds remained flat and mid-term bond gained a modest 1%. For the period, the fixed income component contributed positively to overall returns and helped mitigate equity volatility which is its primary role in the portfolio. Exposure to short duration fixed income funds hurt the performance of the portfolio relative to the index as the Canadian yield curve flattened. Scotia Private Short-Mid Government Bond Pool and Scotia Private Canadian Corporate Bond Pool gained ground but underperformed due to exposure in the short duration securities. Exposure to long-term corporate bonds as well as to the preferred share market was beneficial as 1832 AM Canadian Preferred Share LP and Scotia Total Return Bond LP outperformed the FTSE TMX Canada Universe Bond Index.

2017 was another good year for equity markets as investors mostly shrugged off political uncertainty, synchronized global growth took hold, volatility indices were subdued and inflation remained contained. Canada’s broad equity market, represented by the S&P/TSX Composite Index gained 9.1%. All sectors except Energy (–7.0%) produced positive returns over the twelve month period. Income oriented securities represented by the S&P/TSX Equity Income Index (+7.6%) and Canadian small-cap stocks represented by the BMO Blended Small Cap Weighted Index (+6.4%) advanced less than the broad equity market. In the Canadian equity component, Scotia Canadian Dividend Fund outperformed and helped the Canadian equity component outpace the S&P/TSX Composite Index.

Global stocks rallied in 2017 as the MSCI World Index (C\$) gained 15% for the year. Growth stocks outpaced value stocks bringing the MSCI World Growth Index (C\$) twelve month gains to 20.1% compared to 10.2% for the MSCI World Value Index (C\$). It was a ninth straight year of gains for the U.S. equity market as the S&P 500 (C\$) finished 2017 up 13.8%. Emerging markets, as represented by the MSCI Emerging Markets Index (C\$), were seen as the biggest beneficiaries of increased global growth advancing by 28.7%. Scotia Private International Equity Pool outperformed the MSCI World Index (C\$) over the period. The low-volatility equity focused Scotia Global Low Volatility Equity LP and Scotia U.S. Low Volatility Equity LP underperformed the benchmark as their defensive investment approach was not in favour. In addition the allocation to U.S. small cap and mid cap stocks in 1832 AM Global Completion LP hindered relative performance. Consequently, the combined weighted return of the Fund’s global equity component underperformed the return of the MSCI World Index (C\$).

The Fund’s net asset value increased by 0.3% to \$1,363.0 million at December 31, 2017, from \$1,358.7 million at December 31, 2016. This change was composed of investment performance of the Fund of \$64.4 million, net redemptions of \$53.4 million and cash distributions of \$6.7 million. The investment performance of the Fund includes income and expenses which vary year over year. The Fund’s income and expenses changed compared to the previous year mainly as a result of fluctuations in average net assets, portfolio activity and changes in the Fund’s income earning investments.

Certain series of the Fund, as applicable, may make distributions at a rate determined by the Manager from time to time. If the aggregate amount of distributions in such series exceeds the portion of net income and net realized capital gains allocated to such series, the excess will constitute a return of capital. The Manager does not believe that the return of capital distributions made by such series of the Fund have a meaningful impact on the Fund's ability to implement its investment strategy or to fulfill its investment objective.

## Recent Developments

### *IFRS 9, Financial Instruments*

The final version of IFRS 9, Financial Instruments was issued by the International Accounting Standards Board ("IASB") in July 2014 and will replace IAS 39, Financial Instruments: Recognition and Measurement, related to the classification and measurement of financial assets and financial liabilities.

IFRS 9 relates to the classification and measurement of financial assets and financial liabilities in the Fund. The new standard is effective for the Fund for its fiscal year beginning January 1, 2018. The Manager has been evaluating the standard and has currently determined that the impact to the Fund will include additional disclosures related to changes to the classification of certain financial instruments to align with the classifications under IFRS 9. Adoption of the standard will not impact net assets attributable to holders of redeemable units.

## Related Party Transactions

The Manager is a wholly-owned subsidiary of The Bank of Nova Scotia ("Scotiabank"). Scotiabank also owns, directly or indirectly, 100% of Scotia Securities Inc. and Tangerine Investment Funds Limited, each a mutual fund dealer, and Scotia Capital Inc. (which includes ScotiaMcLeod and Scotia iTRADE), an investment dealer.

On August 4, 2017, Industrial Alliance Insurance and Financial Services Inc. completed its acquisition of HollisWealth including HollisWealth Advisory Services Inc. (collectively, "HollisWealth"), a related party of the Manager. As such, HollisWealth ceased to be a related party.

The Manager, on behalf of the Fund, may enter into transactions or arrangements with other members of Scotiabank or certain other companies that are related or connected to the Manager (each a "related party"). All transactions between the Fund and the related parties are in the normal course of business and are carried out at arm's length terms.

The purpose of this section is to provide a brief description of any transaction involving the Fund and a related party.

### *Management Fees*

The Manager is responsible for the day-to-day management and operations of the Fund. Certain series of the Fund pay the Manager a management fee for its services as described in the "Management Fee" section later in this document. The

management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly.

### *Fixed Administration Fees and Other Fund Costs*

The Manager pays the operating expenses of the Fund, other than Other Fund Costs, in exchange for the payment by the Fund of a fixed rate administration fee (the "Fixed Administration Fee") to the Manager with respect to each series of the Fund. The expenses charged to the Fund in respect of the Fixed Administration Fee are disclosed in the Fund's financial statements. The Fixed Administration Fee is equal to a specified percentage of the net asset value of a series, calculated and paid in the same manner as the management fees for the Fund. Further details about the Fixed Administration Fee can be found in the Fund's most recent simplified prospectus.

In addition, each series of the Fund is responsible for its proportionate share of certain operating expenses ("Other Fund Costs"). Further details about Other Fund Costs can be found in the Fund's most recent simplified prospectus.

The Manager, at its sole discretion, may waive or absorb a portion of a series' expenses. These waivers or absorptions may be terminated at any time without notice.

### *Custodial Services*

Scotiabank, as the custodian of the Fund, earns a fee for providing custody and related services. The custodian holds the investments of the Fund in safekeeping to ensure that they are used only for the benefit of the investors of the Fund. The custodian fee is paid by the Manager, in exchange for the Fixed Administration Fee received from the Fund.

The Fund has received approval from the Independent Review Committee to invest the Fund's overnight cash with Scotiabank with interest paid by Scotiabank to the Fund, based on prevailing market rates.

### *Distribution Services*

Certain registered dealers through which shares of the Fund are distributed are related parties to the Fund and the Manager. The Manager pays to these related parties a trailer commission out of its management fees, representing distribution and servicing fees, based on the amount of assets held in the investors' accounts. These fees are paid on the same basis and at the same rates that the Manager pays to non-affiliated dealers.

### *Other Fees*

The Manager, or its affiliates, may earn fees and spreads in connection with various services provided to, or transactions with, the Fund, such as banking, custody, brokerage, foreign exchange and derivatives transactions. The Manager, or its affiliates, may earn a foreign exchange spread when shareholders switch between series of funds denominated in different currencies.

*Independent Review Committee*

The Manager has established an independent review committee (the “IRC”) in accordance with National Instrument 81-107 – Independent Review Committee for Investment Funds (“NI 81-107”) with a mandate to review and provide recommendations or approval, as required, on conflict of interest matters referred to it by the Manager on behalf of the Fund. The IRC is responsible for overseeing the Manager’s decisions in situations where the Manager is faced with any present or perceived conflicts of interest, all in accordance with NI 81-107.

The IRC may also approve certain mergers between the Fund and other funds, and any change of the auditor of the Fund. Subject to any corporate and securities law requirements, no securityholder approval will be obtained in such circumstances, but you will be sent a written notice at least 60 days before the effective date of any such transaction or change of auditor. In certain circumstances, securityholder approval may be required to approve certain mergers.

The IRC has five members, Carol S. Perry (Chair), Brahm Gelfand, Simon Hitzig, D. Murray Paton and Jennifer L. Witterick, each of whom is independent of the Manager.

The IRC prepares and files a report to the securityholders each fiscal year that describes the IRC and its activities for securityholders as well as contains a complete list of the standing instructions. These standing instructions enable the Manager to act in a particular conflict of interest matter on a continuing basis provided the Manager complies with its policies and procedures established to address that conflict of interest matter and reports periodically to the IRC on the matter. This report to the securityholders is available on the Manager’s website or, at no cost, by contacting the Manager.

The compensation and other reasonable expenses of the IRC will be paid out of the assets of the Fund as well as out of the assets of the other investment funds for which the IRC may act as the independent review committee. The main components of compensation are an annual retainer and a fee for each committee meeting attended. The chair of the IRC is entitled to an additional fee. Expenses of the IRC may include premiums for insurance coverage, travel expenses and reasonable out-of-pocket expenses.

The Fund received the following standing instructions from the IRC with respect to related party transactions:

- Paying brokerage commissions and spreads to a related party for effecting security transactions on an agency and principal basis on behalf of the Fund;

## Financial Highlights

The following tables show selected key financial information about each series of the Fund and are intended to help you understand the Fund’s financial performance for the periods indicated. The information on the following tables is based on prescribed regulations and as a result, is not expected to add down due to the increase (decrease) in net assets from operations being based on average shares outstanding during the period and all other numbers being based on actual shares outstanding at the relevant point in time. Footnotes for the tables are found at the end of the Financial Highlights section.

- Purchases or sales of securities of an issuer from or to another investment fund managed by the Manager;
- Investments in the securities of issuers for which a related underwriter acted as an underwriter during the distribution of such securities and the 60-day period following the completion of such distribution;
- Executing foreign exchange transactions with a related party on behalf of the Fund;
- Purchases of securities of a related party;
- Entering into over-the-counter derivatives on behalf of the Fund with a related party;
- Entering into securities lending transactions with a related party;
- Outsourcing products and services to related parties which can be charged to the Fund;
- Acquisition of prohibited securities as defined by securities regulations;
- Trading in mortgages with a related party.

The Manager is required to advise the IRC of any breach of a condition of the standing instructions. The standing instructions require, among other things, that the investment decision in respect to a related party transaction: (a) is made by the Manager free from any influence by an entity related to the Manager and without taking into account any consideration to any associate or affiliate of the Manager; (b) represents the business judgment of the Manager uninfluenced by considerations other than the best interests of the Fund; and (c) is made in compliance with the Manager’s written policies and procedures. Transactions made by the Manager under the standing instructions are subsequently reviewed by the IRC to monitor compliance.

The Fund did not rely on IRC standing instructions regarding related party transactions during the period.



**The Fund's Net Assets per Share<sup>(1)</sup>**

| For the period ended | Net Assets, beginning of period (\$) | Increase (decrease) from operations: |                |  |  |  | Distributions:                                   |                |                    |                   |                                    | Net Assets, end of period (\$) <sup>(1)</sup> |
|----------------------|--------------------------------------|--------------------------------------|----------------|--|--|--|--|----------------|--------------------|-------------------|------------------------------------|---|
|                      |                                      | Total revenue                        | Total expenses | Realized gains (losses) for the period | Unrealized gains (losses) for the period | Total increase (decrease) from operations <sup>(2)</sup> | From net investment income (excluding dividends) | From dividends | From capital gains | Return of capital | Total distributions <sup>(3)</sup> |   |
| Series A             |                                      |                                      |                |  |  |  |  |                |                    |                   |                                    |   |
| Dec. 31, 2017        | 11.77                                | 0.31                                 | (0.25)         | 0.16                                   | 0.36                                     | 0.58   | –  | (0.08)         | –                  | –                 | (0.08)                             | 12.27   |
| Dec. 31, 2016        | 11.84                                | 0.34                                 | (0.24)         | 0.05                                   | 0.27                                     | 0.42   | –  | (0.08)         | (0.40)             | –                 | (0.48)                             | 11.77   |
| Dec. 31, 2015        | 11.86                                | 0.52                                 | (0.24)         | 0.28                                   | (0.26)                                   | 0.30   | –  | (0.08)         | (0.29)             | –                 | (0.37)                             | 11.84   |
| Dec. 31, 2014        | 11.01                                | 0.28                                 | (0.23)         | 0.27                                   | 0.58                                     | 0.90   | –  | (0.07)         | –                  | –                 | (0.07)                             | 11.86   |
| Dec. 31, 2013        | 10.36                                | 0.31                                 | (0.21)         | 0.01                                   | 0.65                                     | 0.76   | –  | (0.04)         | (0.03)             | –                 | (0.07)                             | 11.01   |
| Series T             |                                      |                                      |                |  |  |  |  |                |                    |                   |                                    |   |
| Dec. 31, 2017        | 14.14                                | 0.38                                 | (0.29)         | 0.20                                   | 0.30                                     | 0.59   | –  | (0.09)         | –                  | (0.55)            | (0.64)                             | 14.12   |
| Dec. 31, 2016        | 14.73                                | 0.41                                 | (0.27)         | 0.06                                   | 0.33                                     | 0.53   | –  | (0.09)         | (0.50)             | (0.50)            | (1.09)                             | 14.14   |
| Dec. 31, 2015        | 15.23                                | 0.65                                 | (0.31)         | 0.35                                   | (0.39)                                   | 0.30   | –  | (0.11)         | (0.34)             | (0.50)            | (0.95)                             | 14.73   |
| Dec. 31, 2014*       | 10.00                                | 0.17                                 | (0.18)         | 0.17                                   | 0.52                                     | 0.68   | –  | (0.16)         | –                  | (0.24)            | (0.40)                             | 15.23   |

\* Start date for Series T was May 26.

<sup>(1)</sup> This information is derived from the Fund's audited annual financial statements. The net assets per share presented in the financial statements may differ from the net asset value calculated for Fund pricing purposes. An explanation of these differences can be found in note 2 of the Fund's financial statements. The net asset value per share at the end of the period is disclosed in Ratios and Supplemental Data.

<sup>(2)</sup> Net assets per share and distributions per share are based on the actual number of shares outstanding for the relevant series at the relevant time. The increase (decrease) in net assets from operations per share is based on the weighted average number of shares outstanding over the period.

<sup>(3)</sup> Distributions were paid in cash or reinvested in additional shares of the Fund.

**Ratios and Supplemental Data**

| As at                | Total net asset value ('000's) (\$) <sup>(1)</sup> | Number of shares outstanding <sup>(1)</sup> | Management expense ratio ("MER") (%) <sup>(2)</sup> | MER before waivers or absorptions (%) <sup>(2)</sup> | Trading expense ratio (%) <sup>(3)</sup> | Portfolio turnover rate (%) <sup>(4)</sup> | Net asset value per share (\$) |
|----------------------|--|---|---|--|--|--|--------------------------------|
| <b>Series A</b>      |  |   |   |  |  |  |                                |
| <b>Dec. 31, 2017</b> | <b>1,148,683</b>                                   | <b>93,585,055</b>                           | <b>2.05</b>   | <b>2.05</b>  | <b>0.04</b>                              | <b>4.86</b>                                | <b>12.27</b>                   |
| Dec. 31, 2016        | 1,166,301  | 99,060,391                                  | 2.06  | 2.06   | 0.07                                     | 2.04                                       | 11.77                          |
| Dec. 31, 2015        | 1,092,097  | 92,243,573                                  | 2.04  | 2.04   | 0.04                                     | 24.52                                      | 11.84                          |
| Dec. 31, 2014        | 857,214  | 72,258,216                                  | 2.02  | 2.02   | 0.12                                     | 51.96                                      | 11.86                          |
| Dec. 31, 2013        | 412,443  | 37,472,042                                  | 2.02  | 2.02   | 0.18                                     | 1.07                                       | 11.01                          |
| <b>Series T</b>      |  |   |   |  |  |  |                                |
| <b>Dec. 31, 2017</b> | <b>214,304</b>                                     | <b>15,177,072</b>                           | <b>2.05</b>   | <b>2.05</b>  | <b>0.04</b>                              | <b>4.86</b>                                | <b>14.12</b>                   |
| Dec. 31, 2016        | 192,385  | 13,601,114                                  | 2.07  | 2.07   | 0.07                                     | 2.04                                       | 14.14                          |
| Dec. 31, 2015        | 146,566  | 9,950,980                                   | 2.03  | 2.03   | 0.04                                     | 24.52                                      | 14.73                          |
| Dec. 31, 2014        | 77,868   | 5,112,722                                   | 2.03  | 2.03   | 0.12                                     | 51.96                                      | 15.23                          |

<sup>(1)</sup> This information is provided as at the period end of the years shown.

<sup>(2)</sup> The management expense ratio is based on total expenses (including sales tax, and excluding commissions and other portfolio transaction costs) of each series of the Fund and the underlying funds, where applicable, for the stated period and is expressed as an annualized percentage of the daily average net asset value during the period.

<sup>(3)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs of the Fund and the underlying funds, where applicable, expressed as an annualized percentage of the daily average net asset value of the Fund during the period.

<sup>(4)</sup> The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund.

**Management Fees**

The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly. The management fees cover the costs of managing the Fund, arranging for investment analysis, recommendations and investment decision making for the Fund, arranging for distribution of the Fund, marketing and promotion of the Fund and providing or arranging for other services.

The breakdown of services received in consideration of management fees for each series, as a percentage of the management fees, are as follows:

|          | Management fees (%) | Dealer compensation (%) | Other† (%) |
|----------|---------------------|-------------------------|------------|
| Series A | 1.70                | 47.5                    | 52.5       |
| Series T | 1.70                | 47.4                    | 52.6       |

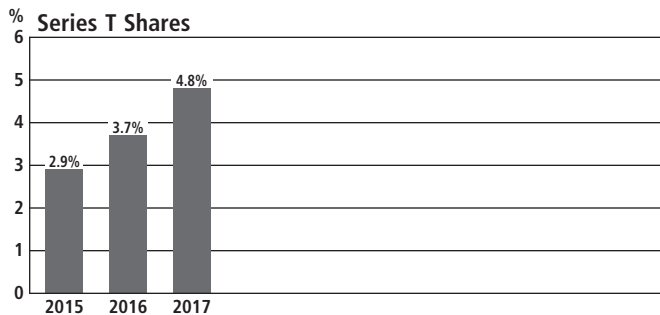
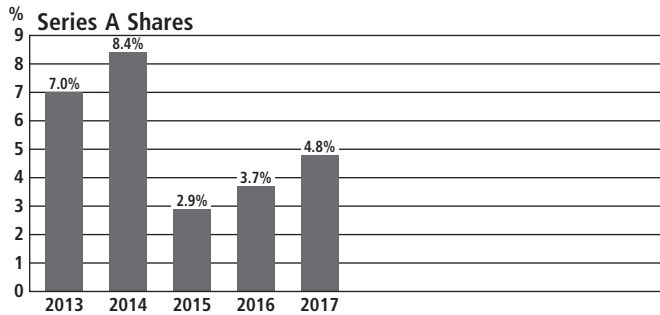
† Relates to all services provided by the Manager described above except dealer compensation.

## Past Performance

The following shows the past performance for each series and will not necessarily indicate how the Fund will perform in the future. The information shown assumes that all distributions made by each series of the Fund in the periods shown were reinvested in additional shares of the relevant series. In addition, the information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance.

## Year-by-Year Returns

The following charts show the performance for each series of the Fund and illustrate how performance has varied from year to year. The charts show, in percentage terms, how much an investment held on the first day of each calendar year would have increased or decreased by the last day of each calendar year for that series.



## Annual Compound Returns

The annual compound returns table below compares each series of the Fund's performance to one or more benchmarks. A benchmark is usually an index or a composite of more than one index. Fund returns are reported net of all management fees and expenses for all series, unlike the return of benchmarks which are based on the performance of an index that does not pay fees or incur expenses.

|  |   | One<br>Year | Three<br>Years | Five<br>Years | Ten<br>Years | Since<br>Inception |
|--|---|-------------|----------------|---------------|--------------|--------------------|
| Series A                               | % | 4.8         | 3.8            | 5.4           | –            | 5.5                |
| Blended Benchmark*                     | % | 6.4         | 5.7            | 7.3           | –            | 7.4                |
| FTSE TMX Canada<br>Universe Bond Index | % | 2.5         | 2.6            | 3.0           | –            | 3.0                |
| MSCI World Index (C\$)                 | % | 14.6        | 12.3           | 16.9          | –            | 17.1               |

|  |   | One<br>Year | Three<br>Years | Five<br>Years | Ten<br>Years | Since<br>Inception |
|--|---|-------------|----------------|---------------|--------------|--------------------|
| Series T                               | % | 4.8         | 3.8            | –             | –            | 4.4                |
| Blended Benchmark*                     | % | 6.4         | 5.7            | –             | –            | 6.1                |
| FTSE TMX Canada<br>Universe Bond Index | % | 2.5         | 2.6            | –             | –            | 3.3                |
| MSCI World Index (C\$)                 | % | 14.6        | 12.3           | –             | –            | 12.3               |

\* The Blended Benchmark is composed of 16% of S&P/TSX Composite Index, 60% of FTSE TMX Canada Universe Bond Index and 24% of MSCI World Index (C\$).

## Index Descriptions

**FTSE TMX Canada Universe Bond Index** – This index is designed to be a broad measure of the Canadian investment-grade fixed income market including Government of Canada bonds, provincial bonds, municipal bonds and corporate obligations.

**S&P/TSX Composite Index** – This index comprises approximately 95% of the market capitalization for Canadian-based, Toronto Stock Exchange listed companies.

**MSCI World Index (C\$)** – This index is designed to measure global developed market equity performance.

A discussion of the performance of the Fund as compared to its benchmark(s) is found in the Results of Operations section of this report.

## Summary of Investment Portfolio

The Summary of Investment Portfolio may change due to ongoing portfolio transactions. A quarterly portfolio update is available to the investor at no cost by calling 1-800-268-9269, or by visiting [www.scotiafunds.com](http://www.scotiafunds.com), 60 days after quarter end, except for December 31, which is the calendar year end, when they are available after 90 days.

The Fund invests primarily in funds managed by the Manager and/or third party investment managers. The simplified prospectus, annual information form and other information about the Underlying Funds are available on the Internet at [www.sedar.com](http://www.sedar.com).

| By Asset Type             | % of net asset value <sup>(1)</sup> |
|---------------------------|-------------------------------------|
| Fixed Income Funds        | 51.5                                |
| Foreign Equity Funds      | 25.0                                |
| Canadian Equity Funds     | 15.1                                |
| Balanced Funds            | 8.3                                 |
| Cash and Cash Equivalents | 0.1                                 |

**Top Holdings**

| <b>Issuer</b>  | <b>% of net asset value<sup>(1)</sup></b> |
|--|---|
| Scotia Private Canadian Corporate Bond Pool Series I   | 13.4                                      |
| 1832 AM Tactical Asset Allocation LP Series I          | 8.3                                       |
| Scotia Canadian Dividend Fund Series I                 | 7.8                                       |
| Scotia Total Return Bond LP Series I                   | 7.4                                       |
| Scotia Canadian Income Fund Series I                   | 7.0                                       |
| Scotia Floating Rate Income Fund Series I              | 6.4                                       |
| Scotia Global Low Volatility Equity LP Series I        | 6.3                                       |
| 1832 AM Canadian Preferred Share LP Series I           | 6.0                                       |
| Scotia U.S. Low Volatility Equity LP Series I          | 5.8                                       |
| Scotia Private Short-Mid Government Bond Pool Series I | 4.9                                       |
| Scotia Private International Equity Pool Series I      | 4.5                                       |
| Scotia Private American Core-Plus Bond Pool Series I   | 3.9                                       |
| 1832 AM Global Completion LP Series I                  | 3.2                                       |
| 1832 AM Canadian Dividend LP Series I                  | 3.0                                       |
| Scotia U.S. Dividend Growers LP Series I               | 3.0                                       |
| Scotia Private High Yield Income Pool Series I         | 2.5                                       |
| Scotia Private Canadian Small Cap Pool Series I        | 2.3                                       |
| Scotia Private Options Income Pool Series I            | 2.2                                       |
| Scotia Private Canadian Equity Pool Series I           | 2.0                                       |
| Cash and Cash Equivalents                              | 0.1                                       |

<sup>(1)</sup> Based on the net asset value, therefore, weightings presented in the Schedule of Investments will differ from the ones disclosed above.

