

# Scotia Canadian Balanced Fund

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## Annual Management Report of Fund Performance

For the period ended December 31, 2018

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You can get a copy of the annual financial statements at your request, and at no cost, by calling toll-free 1-800-268-9269, by writing to us at 1832 Asset Management L.P., 1 Adelaide Street East, 28th Floor, Toronto, ON, M5C 2V9 or by visiting our website at [www.scotiafunds.com](http://www.scotiafunds.com) or SEDAR at [www.sedar.com](http://www.sedar.com).

Securityholders may also contact us using one of these methods to request a copy of the investment fund's interim financial statements, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

1832 Asset Management L.P. is the manager (the "Manager") of the fund. In this document, "we", "us", "our" and the "Manager" refer to 1832 Asset Management L.P. and the "Fund" refers to Scotia Canadian Balanced Fund.

The term "net asset value" or "net asset value per unit" in this document refers to the net asset value determined in accordance with Part 14 of National Instrument 81-106 – Investment Fund Continuous Disclosure ("National Instrument 81-106"); while the term "net assets" or "net assets per unit" refers to total equity or net assets attributable to unitholders of the Fund as determined in accordance with International Financial Reporting Standards ("IFRS").

### Caution Regarding Forward-Looking Statements

*Certain portions of this report, including, but not limited to, "Recent Developments", may contain forward-looking statements about the Fund and the underlying funds, as applicable, including statements with respect to strategies, risks, expected performance events and conditions. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "projects" and similar forward-looking expressions or negative versions thereof.*

*In addition, any statement that may be made concerning future performance, strategies or prospects and possible future action by the Fund is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future general economic, political and relevant market factors, such as interest rates, foreign exchange rates, equity and capital markets, and the general business environment, in each case assuming no changes to applicable tax or other laws or government regulation. Expectations and projections about future events are inherently subject to, among other things, risks and uncertainties, some of which may be unforeseeable. Accordingly, current assumptions concerning future economic and other factors may prove to be incorrect at a future date.*

*Forward-looking statements are not guarantees of future performance and actual results or events could differ materially from those expressed or implied in any forward-looking statements made by the Fund. Any number of important factors could contribute to these digressions, including, but not limited to, general economic, political and market factors in North America and internationally, such as interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government relations, unexpected judicial or regulatory proceedings and catastrophic events. We stress that the above mentioned list of important factors is not exhaustive. Some of these risks, uncertainties and other factors are described in the Fund's simplified prospectus, under the heading "Specific risks of mutual funds".*

*We encourage you to consider these and other factors carefully before making any investment decisions. Forward-looking statements should not be unduly relied upon. Further, you should be aware of the fact that the Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next management report of fund performance, and that the forward-looking statements speak only to the date of this management report of fund performance.*

### Investment Objective and Strategies

The Fund's objective is to provide a balance between earning income and obtaining capital growth over the long term. It invests primarily in a broad range of Canadian equity and fixed income securities.

The Fund's asset mix will generally vary within the following ranges: 30-70% in equity securities and 30-70% in cash equivalent and fixed income securities. The portfolio advisor determines the asset mix based on its analysis of market conditions and how it expects each asset class to perform over the long term. The Fund can invest up to 49% of its assets in foreign securities. The portfolio advisor uses fundamental analysis to identify long-term investments. This involves evaluating the financial condition and management of each company, as well as its industry and the economy. The Fund's assets are diversified by industry and company to help reduce risk.

### Risk

The risks associated with investing in the Fund are as described in the simplified prospectus. There were no material changes to the Fund over its last completed financial year that affected the overall level of risk of the Fund.

## Results of Operations

For the year ended December 31, 2018 (the “period”), the Series A units of the Fund returned  $-3.1\%$ . Fund returns are reported net of all management fees and expenses for all series, unlike the returns of the Fund’s benchmark, which is based on the performance of an index that does not pay fees or incur expenses. Returns for other series of the Fund will be similar to Series A units with any difference in performance being primarily due to different management fees, operating expenses and other expenses that are applicable to that particular series. Please see the “Past Performance” section for the performance of the Fund’s other series.

The Fund’s broad-based benchmarks, the S&P/TSX Composite Index and the FTSE Canada Universe Bond Index, returned  $-8.9\%$  and  $1.4\%$ , respectively, during the same period. In accordance with National Instrument 81-106, we have included a comparison to broad-based indices to help you understand the Fund’s performance relative to the general performance of the market, but caution that the Fund’s mandate may be significantly different from the indices shown.

The Fund’s blended benchmark, 45% S&P/TSX Composite Index, 45% FTSE Canada Universe Bond Index and 10% S&P 500 Index (C\$), returned  $-3.0\%$  during the same period. We have included this comparison, which more closely reflects the market sectors and/or asset classes in which the Fund invests, to provide a more useful comparative to the performance of the Fund.

The Fund performed in line with the blended benchmark. Key contributors were security selection in Health Care holdings and an overweight allocation to Information Technology relative to the benchmark. Security selection in Energy and an underweight allocation to Real Estate were detractors from relative performance.

The Canadian equity market ended the 12-month period negative for the first time since 2015. Most of the downside was experienced during the last quarter of the period as the Canadian market struggled to absorb a multitude of concerns seemingly all at once. Escalating concerns about a global trade war, a domestic housing slowdown and rising interest rates by the Bank of Canada have weighed heavily on Canadian markets. Meanwhile, oil prices declined sharply in the final quarter amid a global sell-off, with Canadian crude facing additional headwinds due to a lack of pipeline infrastructure. The top performing sectors were Information Technology, Real Estate and Consumer Staples. Energy was the worst performing sector, with Consumer Discretionary and Health Care trailing closely.

Fixed income markets experienced another year of volatility driven by numerous macroeconomic factors (geopolitical tensions, U.S. election concerns, trade agreement discussions, plunging oil & commodity prices, equity market volatility and investor outflows). Canadian interest rates ended the year relatively flat below  $2.00\%$ . The 10-year Government of Canada yield spiked as high as  $2.52\%$  by mid-May before dropping to  $2.09\%$  in June. It rebounded and continued to rise, hitting  $2.60\%$  a week after the announcement of the United States-Mexico-Canada Agreement (USMCA) on September 30th. Yields dropped precipitously from October

highs to finish the year at  $1.95\%$ . The Bank of Canada raised rates three times by 25 basis points (“bps”), in January, July, and once again in October.

Investment grade credit spreads widened throughout the year in Canada, while high-yield spreads stayed flat before spiking from November onwards. The general trend was impacted by outflows in the latter half of the year in both investment grade and high-yield bonds which didn’t help ongoing concerns about general credit quality (absence of covenants, high leverage, high percentage of BBB bonds).

The North American preferred share market was relatively flat in the first half of the year but tumbled in Canada from September onwards. Liquidity was very poor and the decline in valuations outpaced other investment grade markets. Weakness in the market came despite a move higher in rates after the USMCA agreement and continued into year-end.

The modified duration of the overall Canadian fixed income index dropped slightly throughout the period from 7.6 years to 7.5 and the corporate index duration fell from 6.3 years to 6.1.

The Fund maintained its overweight position in equities relative to bonds (Scotia Canadian Income Fund) though fixed income was increased and equities were slightly lowered. The Fund’s equity securities remained focused in North American with a bias to Canada intact. The allocation to equities in the U.S. continued to represent an opportunity to access sectors not well represented in Canada. Geographically, the U.S. holdings were positive to contributors but Canada had the greater impact on returns.

On an equity sector level, the portfolio’s weightings remained consistent compared to the prior reporting period. While the allocation to Communications Services (previously Telecommunications Services) increased, it was primarily a result of reclassifications due to the broadening of the sector definition. The Fund’s largest exposures were Financials, Communication Services and Energy. Top sector contributors included Information Technology, Consumer Staples and Health Care with Energy, Financials and Consumer Discretionary detractors. Securities in the portfolio that had a positive impact included Microsoft Corporation, Visa Inc. and CGI Group Inc. Holdings in PrairieSky Royalty Ltd., Manulife Financial Corporation and Canadian Imperial Bank of Commerce were detractors.

The Fund’s bond performance was primarily driven by tactical duration positioning. Curve positioning contributed to performance as the bond allocation was positioned for the yield curve to flatten. Sector positioning also added to performance due to the underweight positioning in underperforming provincials issues.

The Fund’s net asset value decreased by  $9.8\%$  to \$2,015.1 million at December 31, 2018, from \$2,233.3 million at December 31, 2017. This change was composed of cash distributions of \$0.1 million, investment performance of negative \$66.6 million and net redemptions of \$151.5 million. The investment performance of the Fund includes income and expenses which vary year over year. The Fund’s income and expenses changed compared to the previous year mainly as a result of fluctuations in average net assets,

portfolio activity and changes in the Fund's income earning investments.

Certain series of the Fund, as applicable, may make distributions at a rate determined by the Manager from time to time. If the aggregate amount of distributions in such series exceeds the portion of net income and net realized capital gains allocated to such series, the excess will constitute a return of capital. The Manager does not believe that the return of capital distributions made by such series of the Fund have a meaningful impact on the Fund's ability to implement its investment strategy or to fulfill its investment objective.

## Recent Developments

### *IFRS 9, Financial Instruments*

The Fund has adopted IFRS 9, Financial Instruments in the current reporting period commencing January 1, 2018. The adoption of IFRS 9 has been applied retrospectively and does not result in a change to the classification or measurement of financial instruments, in either the current or prior period.

The impact to the Fund will include additional disclosures related to changes to the classification of certain financial instruments to align with the classifications under IFRS 9. Adoption of the standard does not impact net assets attributable to holders of redeemable units.

## Related Party Transactions

The Manager is a wholly-owned subsidiary of The Bank of Nova Scotia ("Scotiabank"). Scotiabank also owns, directly or indirectly, 100% of Scotia Securities Inc. and Tangerine Investment Funds Limited, each a mutual fund dealer, and Scotia Capital Inc. (which includes ScotiaMcLeod and Scotia iTRADE), an investment dealer.

The Manager, on behalf of the Fund, may enter into transactions or arrangements with other members of Scotiabank or certain other companies that are related or connected to the Manager (each a "related party"). All transactions between the Fund and the related parties are in the normal course of business and are carried out at arm's length terms.

The purpose of this section is to provide a brief description of any transaction involving the Fund and a related party.

### *Management Fees*

The Manager is responsible for the day-to-day management and operations of the Fund. Certain series of the Fund pay the Manager a management fee for its services as described in the "Management Fee" section later in this document. The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly.

### *Fixed Administration Fees and Fund Costs*

The Manager pays the operating expenses of the Fund, other than Fund Costs, in exchange for the payment by the Fund of a fixed rate administration fee (the "Fixed Administration Fee") to the

Manager with respect to each series of the Fund. The expenses charged to the Fund in respect of the Fixed Administration Fee are disclosed in the Fund's financial statements. The Fixed Administration Fee is equal to a specified percentage of the net asset value of a series, calculated and paid in the same manner as the management fees for the Fund. Further details about the Fixed Administration Fee can be found in the Fund's most recent simplified prospectus.

In addition, each series of the Fund is responsible for its proportionate share of certain operating expenses ("Fund Costs"). Further details about Fund Costs can be found in the Fund's most recent simplified prospectus.

The Manager, at its sole discretion, may waive or absorb a portion of a series' expenses. These waivers or absorptions may be terminated at any time without notice.

### *Custodial Services*

During the period, Scotiabank, as the custodian of the Fund, earned a fee for providing custody and related services. The custodian held investments of the Fund in safekeeping to ensure that they were used only for the benefit of the investors of the Fund. The custodian fee was paid by the Manager, in exchange for the Fixed Administration Fee received from the Fund.

### *Related Brokerage Commissions*

From time to time, the Fund may enter into portfolio securities transactions with Scotia Capital or other related dealers in whom Scotiabank has a significant interest (a "Related Broker"). These Related Brokers may earn commission or spreads on such transactions, which are made on terms and conditions that are comparable to transactions made with non-related brokers.

During the period, the Fund paid \$40,191 in commissions to Related Brokers.

### *Distribution Services*

Certain registered dealers through which units of the Fund are distributed are related parties to the Fund and the Manager. The Manager may pay a trailing commission, which is negotiated with dealers, to dealers for their financial advisors in respect of the assets of their clients invested in securities of the Fund. The Manager may also pay trailing commissions to dealers for securities purchased or held through discount brokerage accounts.

### *Other Fees*

The Manager, or its affiliates, may earn fees and spreads in connection with various services provided to, or transactions with, the Fund, such as banking, custody, brokerage, foreign exchange or derivatives transactions. The Manager, or its affiliates, may earn a foreign exchange spread when unitholders switch between series of funds denominated in different currencies.

### *Independent Review Committee*

The Manager has established an independent review committee (the "IRC") in accordance with National Instrument 81-107 –

Independent Review Committee for Investment Funds (“NI 81-107”) with a mandate to review and provide recommendations or approval, as required, on conflict of interest matters referred to it by the Manager on behalf of the Fund. The IRC is responsible for overseeing the Manager’s decisions in situations where the Manager is faced with any present or perceived conflicts of interest, all in accordance with NI 81-107.

The IRC may also approve certain mergers between the Fund and other funds, and any change of the auditor of the Fund. Subject to any corporate and securities law requirements, no securityholder approval will be obtained in such circumstances, but you will be sent a written notice at least 60 days before the effective date of any such transaction or change of auditor. In certain circumstances, securityholder approval may be required to approve certain mergers.

The IRC has five members, Carol S. Perry (Chair), Stephen J. Griggs, Simon Hitzig, Heather A. T. Hunter and Jennifer L. Witterick, each of whom is independent of the Manager.

The IRC prepares and files a report to the securityholders each fiscal year that describes the IRC and its activities for securityholders as well as contains a complete list of the standing instructions. These standing instructions enable the Manager to act in a particular conflict of interest matter on a continuing basis provided the Manager complies with its policies and procedures established to address that conflict of interest matter and reports periodically to the IRC on the matter. This report to the securityholders is available on the Manager’s website or, at no cost, by contacting the Manager.

The compensation and other reasonable expenses of the IRC will be paid out of the assets of the Fund as well as out of the assets of the other investment funds for which the IRC may act as the independent review committee. The main components of compensation are an annual retainer and a fee for each committee meeting attended. The chair of the IRC is entitled to an additional fee. Expenses of the IRC may include premiums for insurance coverage, travel expenses and reasonable out-of-pocket expenses.

The Fund received the following standing instructions from the IRC with respect to related party transactions:

- Paying brokerage commissions and spreads to a related party for effecting security transactions on an agency and principal basis on behalf of the Fund;

## Financial Highlights

The following tables show selected key financial information about each series of the Fund and are intended to help you understand the Fund’s financial performance for the periods indicated. The information on the following tables is based on prescribed regulations and as a result, is not expected to add down due to the increase (decrease) in net assets from operations being based on average units outstanding during the period and all other numbers being based on actual units outstanding at the relevant point in time. Footnotes for the tables are found at the end of the Financial Highlights section.

- Purchases or sales of securities of an issuer from or to another investment fund managed by the Manager;
- Investments in the securities of issuers for which a related underwriter acted as an underwriter during the distribution of such securities and the 60-day period following the completion of such distribution;
- Executing foreign exchange transactions with a related party on behalf of the Fund;
- Purchases of securities of a related party;
- Entering into over-the-counter derivatives on behalf of the Fund with a related party;
- Outsourcing products and services to related parties which can be charged to the Fund;
- Acquisition of prohibited securities as defined by securities regulations;
- Trading in mortgages with a related party.

The Manager is required to advise the IRC of any breach of a condition of the standing instructions. The standing instructions require, among other things, that the investment decision in respect to a related party transaction: (a) is made by the Manager free from any influence by an entity related to the Manager and without taking into account any consideration to any associate or affiliate of the Manager; (b) represents the business judgment of the Manager uninfluenced by considerations other than the best interests of the Fund; and (c) is made in compliance with the Manager’s written policies and procedures. Transactions made by the Manager under the standing instructions are subsequently reviewed by the IRC to monitor compliance.

The Fund relied on IRC standing instructions regarding related party transactions during the period.

The Fund's Net Assets per Unit (\$) <sup>(1)</sup>

For the period ended	Net Assets, beginning of period	Increase (decrease) from operations:					Distributions:					Net Assets, end of period <sup>(1)</sup>
		Total revenue	Total expenses	Realized gains (losses) for the period	Unrealized gains (losses) for the period	Total increase (decrease) from operations <sup>(2)</sup>	From net investment income (excluding dividends)	From dividends	From capital gains	Return of capital	Total distributions <sup>(3)</sup>	
<b>Series A</b>												
<b>Dec. 31, 2018</b>	<b>25.25</b>	<b>0.76</b>	<b>(0.50)</b>	<b>0.80</b>	<b>(1.84)</b>	<b>(0.78)</b>	-	<b>(0.24)</b>	<b>(0.34)</b>	-	<b>(0.58)</b>	<b>23.87</b>
Dec. 31, 2017	23.69	0.70	(0.48)	0.60	1.02	1.84	-	(0.19)	(0.09)	-	(0.28)	25.25
Dec. 31, 2016	23.00	0.76	(0.50)	0.94	0.87	2.07	-	(0.25)	(1.15)	-	(1.40)	23.69
Dec. 31, 2015	23.61	0.60	(0.52)	2.92	(2.51)	0.49	-	(0.01)	(1.03)	-	(1.04)	23.00
Dec. 31, 2014	21.89	0.56	(0.48)	1.09	0.76	1.93	-	(0.19)	-	-	(0.19)	23.61
<b>Series D</b>												
<b>Dec. 31, 2018</b>	<b>10.73</b>	<b>0.33</b>	<b>(0.12)</b>	<b>0.34</b>	<b>(0.78)</b>	<b>(0.23)</b>	-	<b>(0.20)</b>	<b>(0.14)</b>	-	<b>(0.34)</b>	<b>10.14</b>
Dec. 31, 2017	10.11	0.35	(0.12)	0.23	0.39	0.85	-	(0.21)	(0.04)	-	(0.25)	10.73
Dec. 31, 2016	9.81	0.00	(0.15)	0.00	0.88	0.73	-	(0.14)	(0.50)	-	(0.64)	10.11
Dec. 31, 2015	10.03	0.00	(0.16)	0.00	(0.22)	(0.38)	-	-	(0.47)	-	(0.47)	9.81
Dec. 31, 2014*	10.00	0.01	(0.00)	0.01	0.02	0.04	-	-	-	-	-	10.03

\* Start date for Series D was December 19.

<b>Series F</b>												
<b>Dec. 31, 2018</b>	<b>24.83</b>	<b>0.80</b>	<b>(0.26)</b>	<b>0.84</b>	<b>(2.37)</b>	<b>(0.99)</b>	-	<b>(0.50)</b>	<b>(0.34)</b>	-	<b>(0.84)</b>	<b>23.46</b>
Dec. 31, 2017	23.37	0.70	(0.26)	0.57	1.02	2.03	-	(0.44)	(0.09)	-	(0.53)	24.83
Dec. 31, 2016	22.67	0.82	(0.27)	1.02	0.75	2.32	-	(0.40)	(1.17)	-	(1.57)	23.37
Dec. 31, 2015	23.18	0.67	(0.30)	3.30	(3.87)	(0.20)	-	(0.01)	(1.15)	-	(1.16)	22.67
Dec. 31, 2014	21.49	0.55	(0.32)	1.07	0.85	2.15	-	(0.33)	-	-	(0.33)	23.18

<sup>(1)</sup> This information is derived from the Fund's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit. An explanation of these differences can be found in note 2 of the Fund's financial statements. The net asset value per unit at the end of the period is disclosed in Ratios and Supplemental Data.

<sup>(2)</sup> Net assets per unit and distributions per unit are based on the actual number of units outstanding for the relevant series at the relevant time. The increase (decrease) in net assets from operations per unit is based on the weighted average number of units outstanding over the period.

<sup>(3)</sup> Distributions were paid in cash or reinvested in additional units of the Fund.

## Ratios and Supplemental Data

As at	Total net asset value (000's) (\$) <sup>(1)</sup>	Number of units outstanding <sup>(1)</sup>	Management expense ratio ("MER") (%) <sup>(2)</sup>	MER before waivers or absorptions (%) <sup>(2)</sup>	Trading expense ratio (%) <sup>(3)</sup>	Portfolio turnover rate (%) <sup>(4)</sup>	Net asset value per unit (\$)
<b>Series A</b>							
<b>Dec. 31, 2018</b>	<b>2,011,945</b>	<b>84,283,214</b>	<b>1.96</b>	<b>1.96</b>	<b>0.06</b>	<b>14.53</b>	<b>23.87</b>
Dec. 31, 2017	2,231,880	88,394,943	1.94	1.94	0.01	10.10	25.25
Dec. 31, 2016	2,175,465	91,839,925	2.06	2.06	0.06	29.63	23.69
Dec. 31, 2015	2,117,589	92,046,271	2.05	2.05	0.06	36.95	23.01
Dec. 31, 2014	2,217,910	93,954,231	2.05	2.05	0.06	24.96	23.61
<b>Series D</b>							
<b>Dec. 31, 2018</b>	<b>714</b>	<b>70,364</b>	<b>1.12</b>	<b>1.12</b>	<b>0.06</b>	<b>14.53</b>	<b>10.14</b>
Dec. 31, 2017	652	60,741	1.10	1.10	0.01	10.10	10.73
Dec. 31, 2016	34	3,385	1.54	1.54	0.06	29.63	10.11
Dec. 31, 2015	23	2,306	1.52	1.52	0.06	36.95	9.81
Dec. 31, 2014	4	357	1.27	1.27	0.06	24.96	10.04
<b>Series F</b>							
<b>Dec. 31, 2018</b>	<b>2,436</b>	<b>103,836</b>	<b>1.04</b>	<b>1.04</b>	<b>0.06</b>	<b>14.53</b>	<b>23.46</b>
Dec. 31, 2017	784	31,576	1.05	1.05	0.01	10.10	24.83
Dec. 31, 2016	539	23,079	1.08	1.08	0.06	29.63	23.37
Dec. 31, 2015	267	11,797	1.14	1.14	0.06	36.95	22.67
Dec. 31, 2014	109	4,722	1.38	3.28	0.06	24.96	23.18

<sup>(1)</sup> This information is provided as at the period end of the years shown.

<sup>(2)</sup> The management expense ratio is based on the total expenses (including sales tax, and excluding commissions and other portfolio transaction costs) of each series of the Fund and a proportional share of underlying funds' expenses (mutual funds, ETFs and closed-end funds), where applicable, for the stated period and is expressed as an annualized percentage of daily average net asset value during the period.

<sup>(3)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs of the Fund and the underlying funds, where applicable, expressed as an annualized percentage of daily average net asset value of the Fund during the period.

<sup>(4)</sup> The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund.

## Management Fees

The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly. The management fees cover the costs of managing the Fund, arranging for investment analysis, recommendations and investment decision making for the Fund, arranging for distribution of the Fund, marketing and promotion of the Fund and providing or arranging for other services.

The breakdown of services received in consideration of management fees for each series, as a percentage of the management fees, are as follows:

	Management fees (%)	Dealer compensation (%)	Other† (%)
Series A	1.65	45.1	54.9
Series D	0.90	27.6	72.4
Series F	0.85	n/a	100.0

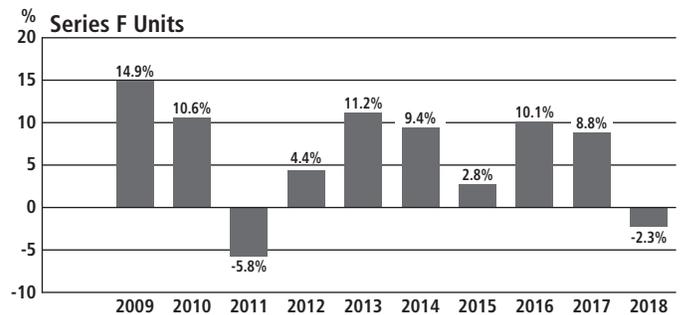
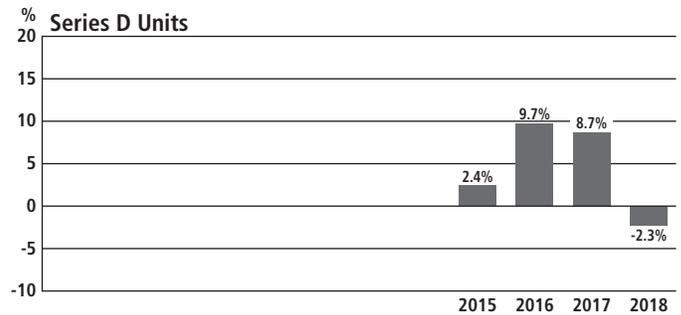
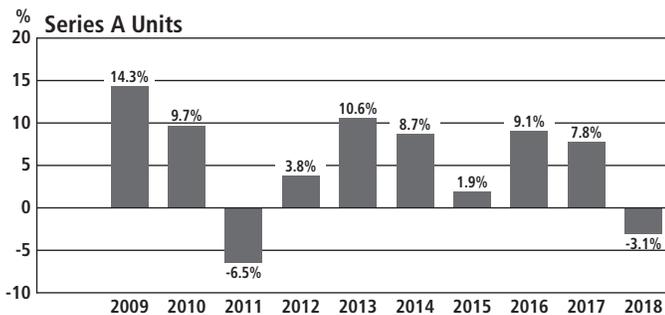
† Relates to all services provided by the Manager described above except dealer compensation.

## Past Performance

The following shows the past performance for each series and will not necessarily indicate how the Fund will perform in the future. The information shown assumes that all distributions made by each series of the Fund in the periods shown were reinvested in additional units of the relevant series. In addition, the information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance.

### Year-by-Year Returns

The following charts show the performance for each series of the Fund and illustrate how performance has varied from year to year. The charts show, in percentage terms, how much an investment held on the first day of each calendar year would have increased or decreased by the last day of each calendar year for that series.



## Annual Compound Returns

The annual compound returns table below compares each series of the Fund's performance to one or more benchmarks. A benchmark is usually an index or a composite of more than one index. Fund returns are reported net of all management fees and expenses for all series, unlike the return of benchmarks which are based on the performance of an index that does not pay fees or incur expenses.

	One Year	Three Years	Five Years	Ten Years	Since Inception
Series A	% -3.1	4.4	4.8	5.4	-
Blended Benchmark*	% -3.0	4.7	4.9	7.3	-
S&P/TSX Composite Index	% -8.9	6.4	4.1	7.9	-
FTSE Canada Universe Bond Index	% 1.4	1.9	3.5	4.2	-
Series D	% -2.3	5.2	-	-	4.6
Blended Benchmark*	% -3.0	4.7	-	-	3.4
S&P/TSX Composite Index	% -8.9	6.4	-	-	2.5
FTSE Canada Universe Bond Index	% 1.4	1.9	-	-	2.3
Series F	% -2.3	5.4	5.7	6.2	-
Blended Benchmark*	% -3.0	4.7	4.9	7.3	-
S&P/TSX Composite Index	% -8.9	6.4	4.1	7.9	-
FTSE Canada Universe Bond Index	% 1.4	1.9	3.5	4.2	-

\* The Blended Benchmark is composed of 45% of S&P/TSX Composite Index, 45% of FTSE Canada Universe Bond Index and 10% of S&P 500 Index (C\$).

### Index Descriptions

FTSE Canada Universe Bond Index – This index is composed of investment grade, fixed coupon, government and corporate bonds, issued in Canada and denominated in Canadian dollars, with a remaining term to maturity of at least one year. The index is weighted by market capitalization.

S&P/TSX Composite Index – This is a broad economic sector index comprising approximately 95% of the market capitalization for Canadian-based, Toronto Stock Exchange listed companies.

S&P 500 Index (C\$) – This index is designed to measure the performance of the broad U.S. economy through changes in the aggregate market value of 500 stocks representing all major industries.

A discussion of the performance of the Fund as compared to its benchmark(s) is found in the Results of Operations section of this report.

### Summary of Investment Portfolio

The Summary of Investment Portfolio may change due to ongoing portfolio transactions. A quarterly portfolio update is available to the investor at no cost by calling 1-800-268-9269, or by visiting [www.scotiafunds.com](http://www.scotiafunds.com), 60 days after quarter end, except for December 31, which is the calendar year end, when they are available after 90 days.

By Industry	% of net asset value <sup>(1)</sup>
Fixed Income Funds	44.6
Financials	15.9
Communication Services	6.8
Consumer Staples	5.1
Energy	5.1
Information Technology	4.8
Industrials	4.7
Materials	4.7
Health Care	3.5
Consumer Discretionary	2.9
Cash and Cash Equivalents	1.4
Real Estate	0.6
Other Net Assets (Liabilities)	(0.1)

### Top 25 Holdings

Issuer	% of net asset value <sup>(1)</sup>
Scotia Canadian Income Fund Series I	44.6
Royal Bank of Canada	2.7
Toronto-Dominion Bank, The	2.4
Canadian Imperial Bank of Commerce	2.3
Shaw Communications, Inc., Class B	2.2
BCE Inc.	2.2
Franco-Nevada Corporation	2.0
Alimentation Couche-Tard Inc., Class B	2.0
Bank of Nova Scotia, The	1.9
PrairieSky Royalty Ltd.	1.9
Intact Financial Corporation	1.8
Restaurant Brands International Inc.	1.8
CGI Group Inc., Class A	1.7
Waste Connections Inc.	1.6
Visa Inc., Class A	1.6
Canadian National Railway Company	1.6
Microsoft Corporation	1.5
Cash and Cash Equivalents	1.4
Manulife Financial Corporation	1.4
Alphabet Inc., Class C	1.4
Johnson & Johnson	1.4
Loblaw Companies Limited	1.3
Canadian Natural Resources Ltd.	1.2
Power Corporation of Canada	1.2
Brookfield Asset Management Inc., Class A	1.2

<sup>(1)</sup> Based on the net asset value, therefore, weightings presented in the Schedule of Investments may differ from the ones disclosed above.

