

# Scotia Balanced Opportunities Fund

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## Annual Management Report of Fund Performance

For the period ended December 31, 2018

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You can get a copy of the annual financial statements at your request, and at no cost, by calling toll-free 1-800-268-9269, by writing to us at 1832 Asset Management L.P., 1 Adelaide Street East, 28th Floor, Toronto, ON, M5C 2V9 or by visiting our website at [www.scotiafunds.com](http://www.scotiafunds.com) or SEDAR at [www.sedar.com](http://www.sedar.com).

Securityholders may also contact us using one of these methods to request a copy of the investment fund's interim financial statements, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

1832 Asset Management L.P. is the manager (the "Manager") of the fund. In this document, "we", "us", "our" and the "Manager" refer to 1832 Asset Management L.P. and the "Fund" refers to Scotia Balanced Opportunities Fund.

The term "net asset value" or "net asset value per unit" in this document refers to the net asset value determined in accordance with Part 14 of National Instrument 81-106 – Investment Fund Continuous Disclosure ("National Instrument 81-106"); while the term "net assets" or "net assets per unit" refers to total equity or net assets attributable to unitholders of the Fund as determined in accordance with International Financial Reporting Standards ("IFRS").

### Caution Regarding Forward-Looking Statements

*Certain portions of this report, including, but not limited to, "Recent Developments", may contain forward-looking statements about the Fund and the underlying funds, as applicable, including statements with respect to strategies, risks, expected performance events and conditions. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "projects" and similar forward-looking expressions or negative versions thereof.*

*In addition, any statement that may be made concerning future performance, strategies or prospects and possible future action by the Fund is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future general economic, political and relevant market factors, such as interest rates, foreign exchange rates, equity and capital markets, and the general business environment, in each case assuming no changes to applicable tax or other laws or government regulation. Expectations and projections about future events are inherently subject to, among other things, risks and uncertainties, some of which may be unforeseeable. Accordingly, current assumptions concerning future economic and other factors may prove to be incorrect at a future date.*

*Forward-looking statements are not guarantees of future performance and actual results or events could differ materially from those expressed or implied in any forward-looking statements made by the Fund. Any number of important factors could contribute to these digressions, including, but not limited to, general economic, political and market factors in North America and internationally, such as interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government relations, unexpected judicial or regulatory proceedings and catastrophic events. We stress that the above mentioned list of important factors is not exhaustive. Some of these risks, uncertainties and other factors are described in the Fund's simplified prospectus, under the heading "Specific risks of mutual funds".*

*We encourage you to consider these and other factors carefully before making any investment decisions. Forward-looking statements should not be unduly relied upon. Further, you should be aware of the fact that the Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next management report of fund performance, and that the forward-looking statements speak only to the date of this management report of fund performance.*

### Investment Objective and Strategies

The Fund's objective is to obtain capital growth over the long term, while providing modest income. It invests primarily in a broad range of Canadian equity and fixed income securities. It may also invest in equity and fixed income securities from around the world.

The Fund's asset mix will generally vary within the following ranges: 20-80% in equity securities and 20-80% in fixed income securities. The Fund may also invest a portion of its assets in money market instruments. The Fund can invest up to 49% of its assets in foreign securities.

The portfolio advisor determines the asset mix based on its analysis of market conditions and how it expects each asset class to perform. The portfolio advisor actively manages the allocation between equity and fixed income securities to try to maximize returns. It will aggressively pursue opportunities for capital gains or investment income, but will take measures to avoid undue risk or low returns from a particular security. The portfolio advisor uses fundamental analysis to identify long-term investments. This involves evaluating the financial condition and management of each company, as well as its industry and the economy.

### Risk

The risks associated with investing in the Fund are as described in the simplified prospectus. There were no material changes to the

Fund over its last completed financial year that affected the overall level of risk of the Fund.

## Results of Operations

For the year ended December 31, 2018 (the “period”), the Series A units of the Fund returned – 4.1%. Fund returns are reported net of all management fees and expenses for all series, unlike the returns of the Fund’s benchmark, which is based on the performance of an index that does not pay fees or incur expenses. Returns for other series of the Fund will be similar to Series A units with any difference in performance being primarily due to different management fees, operating expenses and other expenses that are applicable to that particular series. Please see the “Past Performance” section for the performance of the Fund’s other series.

The Fund’s broad-based benchmarks, the S&P/TSX Composite Index and the FTSE Canada Universe Bond Index, returned – 8.9% and 1.4%, respectively, during the same period. In accordance with National Instrument 81-106, we have included a comparison to broad-based indices to help you understand the Fund’s performance relative to the general performance of the market, but caution that the Fund’s mandate may be significantly different from the indices shown.

The Fund’s blended benchmark, 40% MSCI ACWI (C\$), 35% FTSE Canada Universe Bond Index and 25% S&P/TSX Composite Index, returned – 2.3% during the same period. We have included this comparison, which more closely reflects the market sectors and/or asset classes in which the Fund invests, to provide a more useful comparative to the performance of the Fund.

The Fund underperformed the blended benchmark as a result of underperformance in the global equity and Canadian value components of the Fund.

U.S. economic activity remained strong over the period, but global economic activity weakened, driven by weakness in China. Many central banks continued to tighten their monetary policies. Both the Bank of Canada and U.S. Federal Reserve Board raised their policy rates, while the European Central Bank confirmed that it would end its asset purchases at year-end. In contrast, China took measures to ease monetary conditions to support economic growth.

The combination of tighter monetary policy, trade conflicts and a pronounced softening in global economic growth contributed to a substantial decline in market sentiment. As a result, equity market volatility increased over the period. The final quarter of the year was marked by large declines across equity and commodity markets.

Yield curve positioning in the fixed-income component of the Fund detracted from performance. The Fund was positioned for a steepening yield curve, but the yield curve flattened over the period as the gap between short- and long-term yields narrowed. Both security selection and sector allocation in the Canadian value component of the Fund detracted from performance, as did security selection in the global equity component.

Overweight positions in Canadian companies WestJet Airlines Ltd., Sherritt International Corp. and Crescent Point Energy Corp. were top individual detractors from performance. Industrials company WestJet’s stock price declined as a result of labour issues. Materials sector holding Sherritt’s stock price declined in response to a change in investor sentiment toward nickel and cobalt prices. Crescent Point Energy’s stock price declined as negative sentiment toward the Canadian Energy sector was exacerbated by declining oil prices.

Sector allocations in the Canadian growth and global equity components of the Fund contributed to performance. Security selection in the fixed-income component of the Fund also contributed.

Top individual contributors to performance included overweight positions in Indonesian company Indah Kiat Pulp & Paper Tbk and U.S. apparel company Fossil Group Inc., as both stocks increased over the period. An underweight position in U.S. social media company Facebook, Inc. also contributed. The company’s stock price declined as a result of negative headlines regarding its maintenance of user data and a disappointing earnings report.

In the fourth quarter, the Fund’s overweight exposure to global equities was reduced.

The Fund’s net asset value decreased by 4.9% to \$857.0 million at December 31, 2018, from \$901.2 million at December 31, 2017. This change was composed of cash distributions of \$0.1 million, net redemptions of \$7.8 million and investment performance of negative \$36.3 million. The investment performance of the Fund includes income and expenses which vary year over year. The Fund’s income and expenses changed compared to the previous year mainly as a result of fluctuations in average net assets, portfolio activity and changes in the Fund’s income earning investments.

Certain series of the Fund, as applicable, may make distributions at a rate determined by the Manager from time to time. If the aggregate amount of distributions in such series exceeds the portion of net income and net realized capital gains allocated to such series, the excess will constitute a return of capital. The Manager does not believe that the return of capital distributions made by such series of the Fund have a meaningful impact on the Fund’s ability to implement its investment strategy or to fulfill its investment objective.

## Recent Developments

### *Closing of Series*

The Advisor Series of the Fund was terminated on January 25, 2019.

### *IFRS 9, Financial Instruments*

The Fund has adopted IFRS 9, Financial Instruments in the current reporting period commencing January 1, 2018. The adoption of IFRS 9 has been applied retrospectively and does not result in a change to the classification or measurement of financial instruments, in either the current or prior period.

The impact to the Fund will include additional disclosures related to changes to the classification of certain financial instruments to align with the classifications under IFRS 9. Adoption of the standard does not impact net assets attributable to holders of redeemable units.

## Related Party Transactions

The Manager is a wholly-owned subsidiary of The Bank of Nova Scotia (“Scotiabank”). Scotiabank also owns, directly or indirectly, 100% of Scotia Securities Inc. and Tangerine Investment Funds Limited, each a mutual fund dealer, and Scotia Capital Inc. (which includes ScotiaMcLeod and Scotia iTRADE), an investment dealer.

The Manager, on behalf of the Fund, may enter into transactions or arrangements with other members of Scotiabank or certain other companies that are related or connected to the Manager (each a “related party”). All transactions between the Fund and the related parties are in the normal course of business and are carried out at arm’s length terms.

The purpose of this section is to provide a brief description of any transaction involving the Fund and a related party.

### *Management Fees*

The Manager is responsible for the day-to-day management and operations of the Fund. Certain series of the Fund pay the Manager a management fee for its services as described in the “Management Fee” section later in this document. The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly.

### *Fixed Administration Fees and Fund Costs*

The Manager pays the operating expenses of the Fund, other than Fund Costs, in exchange for the payment by the Fund of a fixed rate administration fee (the “Fixed Administration Fee”) to the Manager with respect to each series of the Fund, other than Advisor Series. The expenses charged to the Fund in respect of the Fixed Administration Fee are disclosed in the Fund’s financial statements. The Fixed Administration Fee is equal to a specified percentage of the net asset value of a series, calculated and paid in the same manner as the management fees for the Fund. Further details about the Fixed Administration Fee can be found in the Fund’s most recent simplified prospectus.

Where applicable, the Advisor Series of the Fund paid its proportionate share of the Fund’s operating expenses that are common to all Series throughout the period.

In addition, each series of the Fund is responsible for its proportionate share of certain operating expenses (“Fund Costs”). Further details about Fund Costs can be found in the Fund’s most recent simplified prospectus.

The Manager, at its sole discretion, may waive or absorb a portion of a series’ expenses. These waivers or absorptions may be terminated at any time without notice.

### *Related Brokerage Commissions*

From time to time, the Fund may enter into portfolio securities transactions with Scotia Capital or other related dealers in whom Scotiabank has a significant interest (a “Related Broker”). These Related Brokers may earn commission or spreads on such transactions, which are made on terms and conditions that are comparable to transactions made with non-related brokers.

During the period, the Fund paid \$46,702 in commissions to Related Brokers.

### *Distribution Services*

Certain registered dealers through which units of the Fund are distributed are related parties to the Fund and the Manager. The Manager may pay a trailing commission, which is negotiated with dealers, to dealers for their financial advisors in respect of the assets of their clients invested in securities of the Fund. The Manager may also pay trailing commissions to dealers for securities purchased or held through discount brokerage accounts.

### *Other Fees*

The Manager, or its affiliates, may earn fees and spreads in connection with various services provided to, or transactions with, the Fund, such as banking, custody, brokerage, foreign exchange or derivatives transactions. The Manager, or its affiliates, may earn a foreign exchange spread when unitholders switch between series of funds denominated in different currencies.

### *Independent Review Committee*

The Manager has established an independent review committee (the “IRC”) in accordance with National Instrument 81-107 – Independent Review Committee for Investment Funds (“NI 81-107”) with a mandate to review and provide recommendations or approval, as required, on conflict of interest matters referred to it by the Manager on behalf of the Fund. The IRC is responsible for overseeing the Manager’s decisions in situations where the Manager is faced with any present or perceived conflicts of interest, all in accordance with NI 81-107.

The IRC may also approve certain mergers between the Fund and other funds, and any change of the auditor of the Fund. Subject to any corporate and securities law requirements, no securityholder approval will be obtained in such circumstances, but you will be sent a written notice at least 60 days before the effective date of any such transaction or change of auditor. In certain circumstances, securityholder approval may be required to approve certain mergers.

The IRC has five members, Carol S. Perry (Chair), Stephen J. Griggs, Simon Hitzig, Heather A. T. Hunter and Jennifer L. Witterick, each of whom is independent of the Manager.

The IRC prepares and files a report to the securityholders each fiscal year that describes the IRC and its activities for securityholders as well as contains a complete list of the standing instructions. These standing instructions enable the Manager to act in a particular conflict of interest matter on a continuing basis

provided the Manager complies with its policies and procedures established to address that conflict of interest matter and reports periodically to the IRC on the matter. This report to the securityholders is available on the Manager's website or, at no cost, by contacting the Manager.

The compensation and other reasonable expenses of the IRC will be paid out of the assets of the Fund as well as out of the assets of the other investment funds for which the IRC may act as the independent review committee. The main components of compensation are an annual retainer and a fee for each committee meeting attended. The chair of the IRC is entitled to an additional fee. Expenses of the IRC may include premiums for insurance coverage, travel expenses and reasonable out-of-pocket expenses.

The Fund received the following standing instructions from the IRC with respect to related party transactions:

- Paying brokerage commissions and spreads to a related party for effecting security transactions on an agency and principal basis on behalf of the Fund;
- Purchases or sales of securities of an issuer from or to another investment fund managed by the Manager;
- Investments in the securities of issuers for which a related underwriter acted as an underwriter during the distribution of such securities and the 60-day period following the completion of such distribution;

- Executing foreign exchange transactions with a related party on behalf of the Fund;
- Purchases of securities of a related party;
- Entering into over-the-counter derivatives on behalf of the Fund with a related party;
- Outsourcing products and services to related parties which can be charged to the Fund;
- Acquisition of prohibited securities as defined by securities regulations;
- Trading in mortgages with a related party.

The Manager is required to advise the IRC of any breach of a condition of the standing instructions. The standing instructions require, among other things, that the investment decision in respect to a related party transaction: (a) is made by the Manager free from any influence by an entity related to the Manager and without taking into account any consideration to any associate or affiliate of the Manager; (b) represents the business judgment of the Manager uninfluenced by considerations other than the best interests of the Fund; and (c) is made in compliance with the Manager's written policies and procedures. Transactions made by the Manager under the standing instructions are subsequently reviewed by the IRC to monitor compliance.

The Fund relied on IRC standing instructions regarding related party transactions during the period.

## Financial Highlights

The following tables show selected key financial information about each series of the Fund and are intended to help you understand the Fund's financial performance for the periods indicated. The information on the following tables is based on prescribed regulations and as a result, is not expected to add down due to the increase (decrease) in net assets from operations being based on average units outstanding during the period and all other numbers being based on actual units outstanding at the relevant point in time. Footnotes for the tables are found at the end of the Financial Highlights section.

### The Fund's Net Assets per Unit (\$) <sup>(1)</sup>

For the period ended	Net Assets, beginning of period	Increase (decrease) from operations:					Distributions:					Net Assets, end of period <sup>(1)</sup>
		Total revenue	Total expenses	Realized gains (losses) for the period	Unrealized gains (losses) for the period	Total increase (decrease) from operations <sup>(2)</sup>	From net investment income (excluding dividends)	From dividends	From capital gains	Return of capital	Total distributions <sup>(3)</sup>	
<b>Series A</b>												
<b>Dec. 31, 2018</b>	<b>19.95</b>	<b>0.55</b>	<b>(0.39)</b>	<b>(0.92)</b>	<b>(0.05)</b>	<b>(0.80)</b>	-	<b>(0.12)</b>	<b>(0.81)</b>	-	<b>(0.93)</b>	<b>18.20</b>
Dec. 31, 2017	19.52	0.58	(0.44)	1.26	0.33	1.73	-	(0.26)	(1.05)	-	(1.31)	19.95
Dec. 31, 2016	18.93	0.56	(0.44)	0.55	0.50	1.17	(0.07)	(0.33)	(0.18)	-	(0.58)	19.52
Dec. 31, 2015	19.26	0.61	(0.47)	1.43	(0.74)	0.83	-	(0.09)	(1.08)	-	(1.17)	18.93
Dec. 31, 2014	19.66	0.53	(0.46)	1.89	(0.57)	1.39	-	(0.08)	(1.74)	-	(1.82)	19.26
<b>Advisor Series</b>												
<b>Dec. 31, 2018</b>	<b>19.43</b>	<b>0.54</b>	<b>(0.37)</b>	<b>(0.90)</b>	<b>0.04</b>	<b>(0.69)</b>	-	<b>(0.13)</b>	<b>(1.06)</b>	-	<b>(1.19)</b>	<b>17.47</b>
Dec. 31, 2017	19.03	0.58	(0.38)	1.25	0.26	1.71	-	(0.28)	(1.03)	-	(1.31)	19.43
Dec. 31, 2016	18.44	0.52	(0.40)	0.51	0.24	0.87	(0.07)	(0.31)	(0.18)	-	(0.56)	19.03
Dec. 31, 2015	18.78	0.59	(0.54)	1.40	(0.58)	0.87	-	(0.02)	(1.05)	-	(1.07)	18.44
Dec. 31, 2014	19.23	0.52	(0.54)	1.85	(0.46)	1.37	-	(0.05)	(1.70)	-	(1.75)	18.78
<b>Series D</b>												
<b>Dec. 31, 2018</b>	<b>9.82</b>	<b>0.29</b>	<b>(0.11)</b>	<b>(0.48)</b>	<b>(0.26)</b>	<b>(0.56)</b>	-	<b>(0.13)</b>	<b>(0.39)</b>	-	<b>(0.52)</b>	<b>8.99</b>
Dec. 31, 2017	9.50	0.32	(0.12)	0.70	(0.09)	0.81	-	(0.21)	(0.38)	-	(0.59)	9.82
Dec. 31, 2016	9.22	0.00	(0.14)	0.00	1.05	0.91	(0.04)	(0.22)	(0.09)	-	(0.35)	9.50
Dec. 31, 2015*	10.00	0.00	(0.11)	0.00	0.04	(0.07)	-	(0.15)	(0.49)	-	(0.64)	9.22

\* Start date for Series D was March 27.

SCOTIA BALANCED OPPORTUNITIES FUND

For the period ended	Net Assets, beginning of period	Increase (decrease) from operations:					Distributions:					Net Assets, end of period <sup>(1)</sup>
		Total revenue	Total expenses	Realized gains (losses) for the period	Unrealized gains (losses) for the period	Total increase (decrease) from operations <sup>(2)</sup>	From net investment income (excluding dividends)	From dividends	From capital gains	Return of capital	Total distributions <sup>(3)</sup>	
<b>Series F</b>												
<b>Dec. 31, 2018</b>	<b>20.13</b>	<b>0.55</b>	<b>(0.22)</b>	<b>(0.91)</b>	<b>0.00</b>	<b>(0.58)</b>	<b>-</b>	<b>(0.28)</b>	<b>(0.82)</b>	<b>-</b>	<b>(1.10)</b>	<b>18.37</b>
Dec. 31, 2017	19.71	0.60	(0.23)	1.30	0.21	1.88	-	(0.45)	(1.06)	-	(1.51)	20.13
Dec. 31, 2016	19.12	0.61	(0.23)	0.60	0.63	1.61	(0.10)	(0.49)	(0.19)	-	(0.78)	19.71
Dec. 31, 2015	19.49	0.75	(0.30)	1.78	0.40	2.63	-	(0.29)	(1.10)	-	(1.39)	19.12
Dec. 31, 2014	19.90	0.53	(0.32)	1.91	(0.94)	1.18	-	(0.25)	(1.76)	-	(2.01)	19.49

<sup>(1)</sup> This information is derived from the Fund's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit. An explanation of these differences can be found in note 2 of the Fund's financial statements. The net asset value per unit at the end of the period is disclosed in Ratios and Supplemental Data.

<sup>(2)</sup> Net assets per unit and distributions per unit are based on the actual number of units outstanding for the relevant series at the relevant time. The increase (decrease) in net assets from operations per unit is based on the weighted average number of units outstanding over the period.

<sup>(3)</sup> Distributions were paid in cash or reinvested in additional units of the Fund.

Ratios and Supplemental Data

As at	Total net asset value (000's) (\$) <sup>(1)</sup>	Number of units outstanding <sup>(1)</sup>	Management expense ratio ("MER") (%) <sup>(2)</sup>	MER before waivers or absorptions (%) <sup>(2)</sup>	Trading expense ratio (%) <sup>(3)</sup>	Portfolio turnover rate (%) <sup>(4)</sup>	Net asset value per unit (\$) <sup>(4)</sup>
<b>Series A</b>							
<b>Dec. 31, 2018</b>	<b>855,444</b>	<b>47,010,776</b>	<b>1.95</b>	<b>1.95</b>	<b>0.16</b>	<b>111.40</b>	<b>18.20</b>
Dec. 31, 2017	899,155	45,063,650	1.94	1.94	0.07	181.69	19.95
Dec. 31, 2016	852,180	43,650,734	2.05	2.05	0.08	202.11	19.52
Dec. 31, 2015	829,821	43,845,932	2.05	2.05	0.12	170.27	18.93
Dec. 31, 2014	802,895	41,676,750	2.05	2.05	0.15	148.36	19.27
<b>Advisor Series</b>							
<b>Dec. 31, 2018</b>	<b>321</b>	<b>18,385</b>	<b>1.80</b>	<b>1.90</b>	<b>0.16</b>	<b>111.40</b>	<b>17.47</b>
Dec. 31, 2017	778	40,055	1.85	2.02	0.07	181.69	19.43
Dec. 31, 2016	760	39,926	2.06	3.70	0.08	202.11	19.03
Dec. 31, 2015	1,061	57,542	2.46	2.69	0.12	170.27	18.44
Dec. 31, 2014	2,598	138,373	2.54	2.63	0.15	148.36	18.78
<b>Series D</b>							
<b>Dec. 31, 2018</b>	<b>375</b>	<b>41,742</b>	<b>1.10</b>	<b>1.10</b>	<b>0.16</b>	<b>111.40</b>	<b>8.99</b>
Dec. 31, 2017	775	78,962	1.10	1.10	0.07	181.69	9.82
Dec. 31, 2016	22	2,302	1.54	1.54	0.08	202.11	9.50
Dec. 31, 2015	8	818	1.49	1.49	0.12	170.27	9.22
<b>Series F</b>							
<b>Dec. 31, 2018</b>	<b>876</b>	<b>47,676</b>	<b>1.07</b>	<b>1.07</b>	<b>0.16</b>	<b>111.40</b>	<b>18.37</b>
Dec. 31, 2017	493	24,509	1.08	1.08	0.07	181.69	20.13
Dec. 31, 2016	346	17,544	1.12	1.12	0.08	202.11	19.71
Dec. 31, 2015	168	8,787	1.13	1.13	0.12	170.27	19.12
Dec. 31, 2014	77	3,934	1.35	3.59	0.15	148.36	19.49

<sup>(1)</sup> This information is provided as at the period end of the years shown.

<sup>(2)</sup> The management expense ratio is based on the total expenses (including sales tax, and excluding commissions and other portfolio transaction costs) of each series of the Fund and a proportional share of underlying funds' expenses (mutual funds, ETFs and closed-end funds), where applicable, for the stated period and is expressed as an annualized percentage of daily average net asset value during the period.

<sup>(3)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs of the Fund and the underlying funds, where applicable, expressed as an annualized percentage of daily average net asset value of the Fund during the period.

<sup>(4)</sup> The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund.

## Management Fees

The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly. The management fees cover the costs of managing the Fund, arranging for investment analysis, recommendations and investment decision making for the Fund, arranging for distribution of the Fund, marketing and promotion of the Fund and providing or arranging for other services.

The breakdown of services received in consideration of management fees for each series, as a percentage of the management fees, are as follows:

	Management fees (%)	Dealer compensation (%)	Other† (%)
Series A	1.65	45.0	55.0
Advisor Series	1.65	47.7	52.3
Series D	0.90	28.1	71.9
Series F	0.85	n/a	100.0

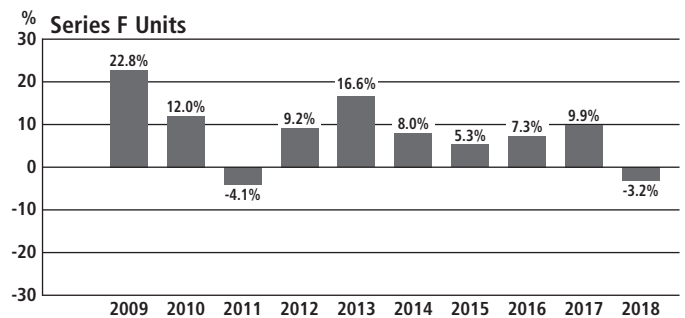
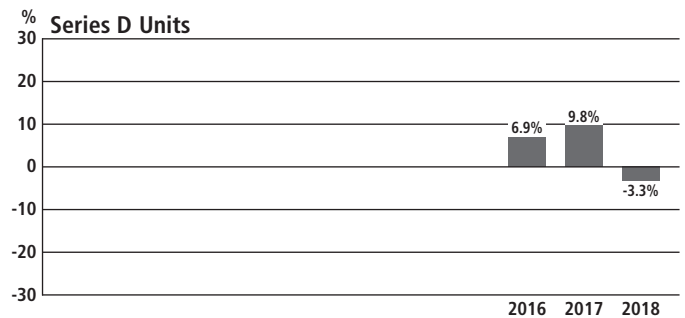
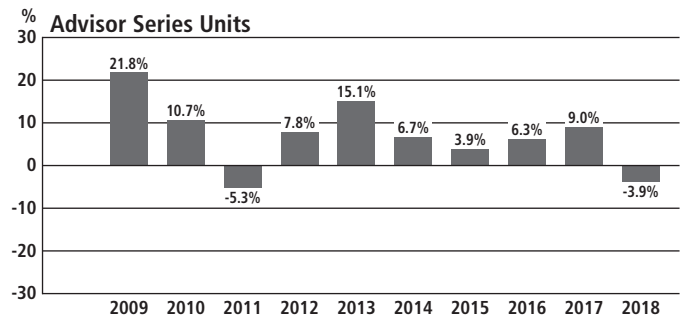
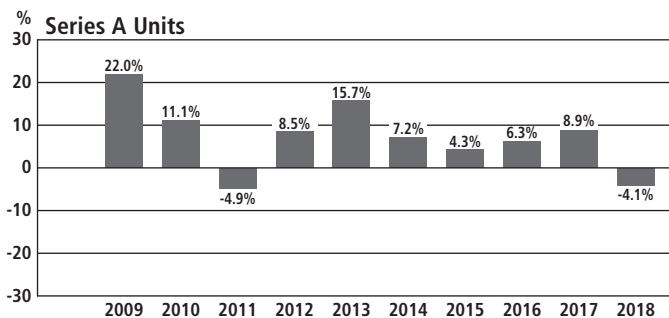
† Relates to all services provided by the Manager described above except dealer compensation.

## Past Performance

The following shows the past performance for each series and will not necessarily indicate how the Fund will perform in the future. The information shown assumes that all distributions made by each series of the Fund in the periods shown were reinvested in additional units of the relevant series. In addition, the information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance.

### Year-by-Year Returns

The following charts show the performance for each series of the Fund and illustrate how performance has varied from year to year. The charts show, in percentage terms, how much an investment held on the first day of each calendar year would have increased or decreased by the last day of each calendar year for that series.



## Annual Compound Returns

The annual compound returns table below compares each series of the Fund's performance to one or more benchmarks. A benchmark is usually an index or a composite of more than one index. Fund returns are reported net of all management fees and expenses for all series, unlike the return of benchmarks which are based on the performance of an index that does not pay fees or incur expenses.

		One Year	Three Years	Five Years	Ten Years	Since Inception
Series A	%	-4.1	3.6	4.4	7.2	-
Blended Benchmark*	%	-2.3	4.7	6.2	8.0	-
S&P/TSX Composite Index	%	-8.9	6.4	4.1	7.9	-
FTSE Canada Universe Bond Index	%	1.4	1.9	3.5	4.2	-
Advisor Series	%	-3.9	3.6	4.3	7.0	-
Blended Benchmark*	%	-2.3	4.7	6.2	8.0	-
S&P/TSX Composite Index	%	-8.9	6.4	4.1	7.9	-
FTSE Canada Universe Bond Index	%	1.4	1.9	3.5	4.2	-
Series D	%	-3.3	4.3	-	-	3.0
Blended Benchmark*	%	-2.3	4.7	-	-	3.5
S&P/TSX Composite Index	%	-8.9	6.4	-	-	2.0
FTSE Canada Universe Bond Index	%	1.4	1.9	-	-	1.3

		One Year	Three Years	Five Years	Ten Years	Since Inception
Series F	%	-3.2	4.5	5.3	8.1	-
Blended Benchmark*	%	-2.3	4.7	6.2	8.0	-
S&P/TSX Composite Index	%	-8.9	6.4	4.1	7.9	-
FTSE Canada Universe Bond Index	%	1.4	1.9	3.5	4.2	-

\* The Blended Benchmark is composed of 25% of S&P/TSX Composite Index, 35% of FTSE Canada Universe Bond Index and 40% of MSCI ACWI (C\$).

### Index Descriptions

**FTSE Canada Universe Bond Index** – This index is composed of investment grade, fixed coupon, government and corporate bonds, issued in Canada and denominated in Canadian dollars, with a remaining term to maturity of at least one year. The index is weighted by market capitalization.

**MSCI ACWI (C\$)** – This index captures large and mid representation across developed markets and emerging markets.

**S&P/TSX Composite Index** – This is a broad economic sector index comprising approximately 95% of the market capitalization for Canadian-based, Toronto Stock Exchange listed companies.

A discussion of the performance of the Fund as compared to its benchmark(s) is found in the Results of Operations section of this report.

### Summary of Investment Portfolio

The Summary of Investment Portfolio may change due to ongoing portfolio transactions. A quarterly portfolio update is available to the investor at no cost by calling 1-800-268-9269, or by visiting [www.scotiafunds.com](http://www.scotiafunds.com), 60 days after quarter end, except for December 31, which is the calendar year end, when they are available after 90 days.

By Industry	% of net asset value <sup>(1)</sup>
Financials	16.2
Federal Bonds	10.3
Corporate Bonds	9.6
Industrials	8.5
Provincial Bonds	8.5
Information Technology	8.3
Energy	7.0
Health Care	5.6
Consumer Discretionary	5.4
Materials	5.1
Consumer Staples	4.4
Communication Services	4.2
Cash and Cash Equivalents	2.7
Real Estate	2.0
Utilities	1.9
Other Net Assets (Liabilities)	0.2
Municipal Bonds	0.1

### Top 25 Holdings

Issuer	% of net asset value <sup>(1)</sup>
Cash and Cash Equivalents	2.6
Province of Ontario 3.50% Jun 02, 2024	2.5
Government of Canada 2.75% Dec 01, 2048	2.4
Toronto-Dominion Bank, The	2.3
Royal Bank of Canada	2.3
Government of Canada 2.00% Sep 01, 2023	2.0
Canada Housing Trust No. 1 2.35% Jun 15, 2023	1.9
Government of Canada 5.00% Jun 01, 2037	1.7
Bank of Nova Scotia, The	1.6
Apple Inc.	1.1
Government of Canada 2.75% Jun 01, 2022	1.1
Canadian National Railway Company	1.0
Province of Ontario 2.80% Jun 02, 2048	0.9
Nutrien Ltd.	0.9
Canadian Pacific Railway Limited	0.8
Suncor Energy, Inc.	0.8
Microsoft Corporation	0.8
Canadian Natural Resources Ltd.	0.8
Province of Ontario 2.60% Jun 02, 2025	0.7
Enbridge Inc.	0.7
Johnson & Johnson	0.7
TransCanada Corporation	0.7
Royal Bank of Canada 3.30% Sep 26, 2023	0.7
Canadian Imperial Bank of Commerce	0.7
Province of Ontario 3.15% Jun 02, 2022	0.6

<sup>(1)</sup> Based on the net asset value, therefore, weightings presented in the Schedule of Investments may differ from the ones disclosed above.

